

		CURRENTLY DOING	CONTINUE DOING	OUTSOURCE
Con	nmunication and Time Management			
1	Triage emails			
2	Remove spam from email			
3	Import and create contact database			
4	Distribute outgoing greeting cards, invitations, etc.			
5	Manage calendars and schedules			
6	Schedule meetings and appointments			
7	Reconfirm appointments 24 hours prior			
8	Prep 2 weeks ahead and ensure meeting details have been noted			
9	Block travel time and link to map if a meeting is off-site			
10	Ask if notes are needed after every meeting and input if so			
11	Book meeting room and add details to calendar			
12	Book restaurants and input reservations			
13	Book accommodations and mark on record			
14	Book flights and add details on record			
15	Mark staff birthdays in calendar and remind manager			
Orga	anisational Data and File Management			
16	Data entry			
17	Create and manage spreadsheets			
18	Prepare and present Powerpoint presentations			
19	Convert and merge PDF files			
20	File administration			
21	Transcript audio and video files			
22	Create document templates			
23	Create reports			
24	Add and remove contacts in email lists			
25	Create forms			



		CURRENTLY DOING	CONTINUE DOING	OUTSOURCE	
26	Organize meeting agenda				
27	Prepare meeting minutes				
Syst	ems Management				
28	Create every new system learned in Google Sites				
29	Work with manager to help them document systems in Google Sites				
30	Convert systems into compact but comprehensive flowcharts				
31	Attend meetings with manager and document meeting minutes				
32	Assist manager with stock acquisition and restocking				
33	Work closely with manager to settle outstanding invoices				
34	Ensure files added to Google Drive and Dropbox are correctly labeled				
35	Create travel itineraries				
36	Track missing or delayed packages and ensure they arrive				
37	Assist manager in organising company events and parties				
General & Content Marketing					
38	Conduct research online for content				
39	Manage blog/s				
40	Moderate blog/s				
41	Add tags and images in blog/s				
42	Generate leads				
Soc	ial Media Management				
43	Create Facebook Groups and Pages				
44	Create and schedule Facebook posts				
45	Develop LinkedIn and Facebook promotion strategies				
46	Create and manage YouTube channel/s				
47	Upload and publish videos on YouTube channel				
48	Create and categorize YouTube playlists				
49	Upload video content to social media and other video sharing sites				
50	Respond on all channels, pages & profiles				



		CURRENTLY DOING	CONTINUE DOING	OUTSOURCE
51	Identify new groups to share content with			
52	Produce new lists for email marketing software			
53	Add and remove subscribers			
54	Promote content by creating and scheduling emails			
55	Edit and proofread emails			
56	Follow up emails and autoresponders			
57	Create and distribute newsletters			
Adm	inistration			
58	Edit audio files			
59	Background noise removal			
60	Produce additional video content such as introduction guides			
61	Edit images			
62	Set up podcasts and iTunes accounts			
63	Integrate podcasts into blog posts			
64	Create and monitor Facebook ad campaigns			
65	Create and monitor Google Adwords campaigns			
66	Manage team projects			
67	Organize content and material for initial training			
68	Train and induct new virtual staff members			
CRIV	Management			
69	Review all new contacts daily and delete any spam emails			
70	Revise new contacts by capitalising the first letter of names			
71	Ensure all mobile phone numbers are properly formatted for SMS			
72	Remove contacts who requested to be unsubscribed from your list			
73	Determine emails constantly hard bouncing and call/SMS to get a new email			
74	Call/SMS to get a new postal address if a mail is returned to sender			
75	Identify leads that are elapsing and alert manager			



		CURRENTLY DOING	CONTINUE DOING	OUTSOURCE
76	Record & update meeting notes in the client's CRM record			
77	Create & send weekly analytics report on new leads			
78	Collaborate with the team on workflow automation			
79	Create & send weekly analytics report on new leads			
80	Collaborate with the team on workflow automation			
81	Work with manager to plan and build auto-responders			
Web	Hosting Management			
82	Collaborate with manager & copywriter for new website content			
83	Update & update new blog posts			
84	Check that all images on a website are optimised for size and SEO			
85	Test & correct website for device & browser compatibilities			
86	Run a speed test on website and compile a list of issues to be fixed			
87	Work with website developer to manage and amend all flaws or deficiencies			
88	Employ tools to optimise all content titles and descriptions for SEO			
89	Use tech tools to find, fix, or redirect all dead website pages			
90	Increase the number of backlinks to company website			
91	Update to the latest version and manage plug-ins if using WordPress			
92	Set up Google Tag Manager and ensure desired tracking is functional			
93	Review Google Analytics, consolidate insights, and report key findings			
94	Set up Google Goals to determine the conversion rate of key pages			
95	Set up Google Alerts, scan daily, and report key findings to manager			
96	Set up Google Optimize to split-test headlines and images on site			
97	Work closely with manager to create and update website pages			
98	Install HotJar on website/s, review results, and report findings			
99	Work with manager to feature new testimonials on website			
100	Review & update support emails monthly			